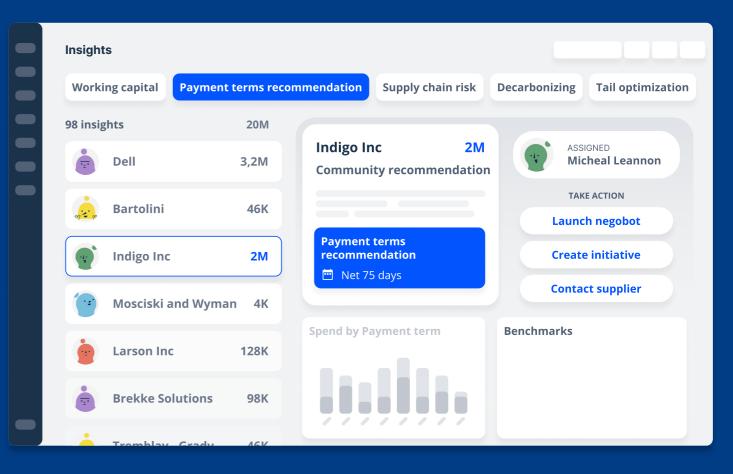
# Sievo

### Sievo Community Data

# Empower decisions with Sievo's proprietary insights & benchmarks

Unlock new frontier of value capture with unique insights and savings opportunities fueled by community benchmarks.



## Access the largest database in procurement analytics

Unlock insights and trends from across Sievo's customer base that your company could not obtain on their own

### 2%+ Global GDP

#### 100+ mil. suppliers

### 0.2% Global CO2

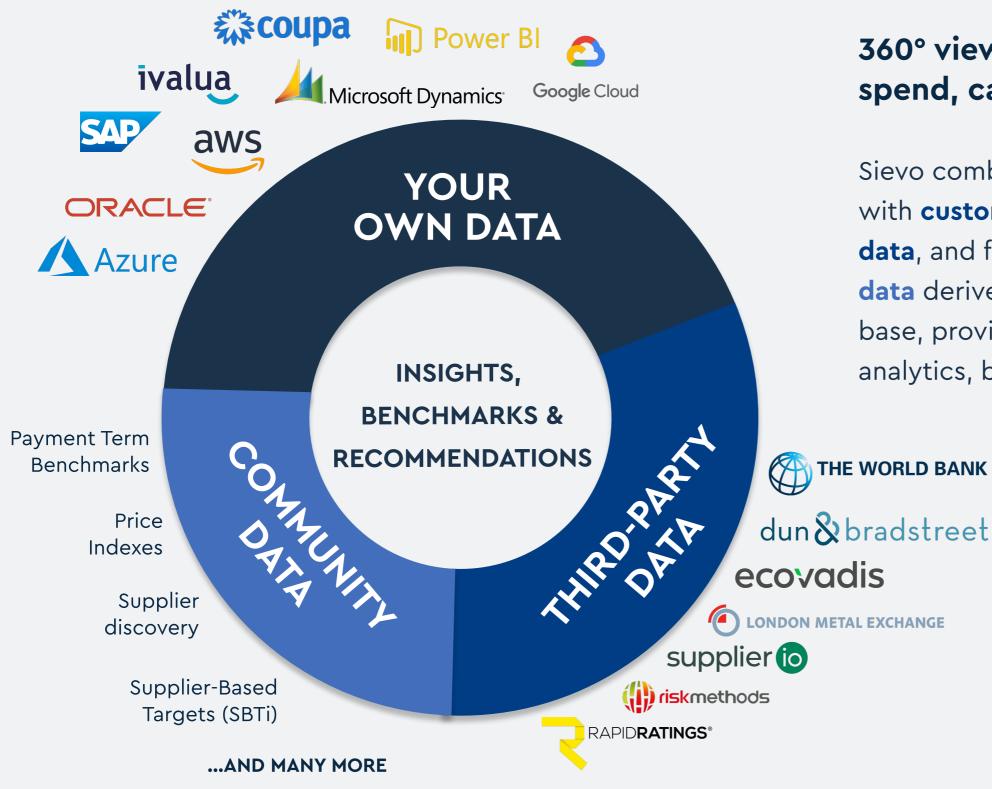
spend data equivalent processed annually mapped and enriched by Sievo Al emissions processed annually across Sievo's analytics solutions

### 11+ bil. transaction

### 9.5+ mil. material codes

rows processed

#### across categories



# 360° view of your spend, categories & suppliers

Sievo combines **customer data** enriched with **customer specific** and **public external data**, and further enhanced with **community data** derived from across Sievo's customer base, providing comprehensive and insightful analytics, benchmarks and recommendations.

# A new horizon in your procurement analytics

Transaction data-based benchmarks and intel that enable novel insights

# Community benchmarks and recommendations

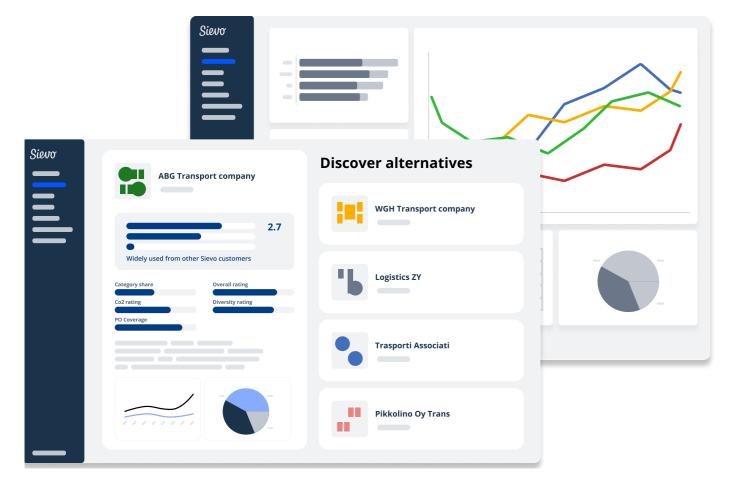
Compare your payment terms to community benchmarks across dimensions like category, supplier country and supplier spend to gauge performance and improvement potential. Utilize AI-tailored, supplier-specific recommendations and insights to enhance working capital by identifying suppliers with the greatest potential for extending payment terms.

Supp	ier 360				
amazon	Amazon Amazon.com	Rank	Spend (EUR)	PO coverage	Avg. Invoice-to-due
		6	5,2M	81%	32d
Pave	nent terms	Payment terms	s Realized payment	terms Community b	enchmark

Last 12 months	13
actuals	са

**30+** level 4 ategories **130+** supplier countries

Payment terms								
recommendation		Avg. invoice-to-due	Community benchmark		Open invoices		Early payments	
🖻 Net 75 days		34		46	81%		32d	-
Emission reduction targets (SBTi)		Invoice-to-due and due-to-pay days development		Spend developme status	_		-to-due bracket	
Net-zero: TARGETS SET Near-term: COMMITTED			-	ļļļ	<b>,</b> ,,,,	ļ		
		Invoice-to-due days by cate	gory	Benchmarks				



#### COMING IN 2025

## Cost savings for non-commodities & supplier discovery

Track price development and uncover savings with Sievo's material and category price indexes. Leverage community data to identify renegotiation opportunities and secure favorable terms, even in non-commodities like MRO, lack benchmark data or require complex cost structures. Discover commonly used suppliers within the Sievo community, understand their business momentum, and identify transaction-validated alternatives for sourcing opportunities based on location or category.

## Sievo Community Data is powered by cleansed, anonymized and, aggregated data

The benchmarks or other community data sets do not contain any information that can be linked to an individual The underlying data has gone through the standard Sievo process for cleansing and validation to ensure data Data reliability and anonymity are further ensured by requiring aggregation from at least three customers to establish a



# **#1 Procurement Technology Awarded by SpendMatters**



Sievo's end-to-end data responsibility (extraction, cleansing, enrichment, harmonization, and classifications), software updates, maintenance, account support, certificates & onboarding materials are all included in Sievo's subscription.

# Sievo

# Procurement excellence for large enterprises

Book a demo with your Sievo representative and activate Community Data today!

#### **BOOK DEMO**



sievo.com