Sievo

MATERIAL HARMONIZATION

Save more with clean, harmonized material data

De-duplicate 6–23% of your materials without any manual work

Category	Harmonized Material count	Material count
L4 Aluminum Rods	19	29
Material harmonizatio	on results	
Material Master Data	n results Harmonized Material	Material Cluster
		Material Cluster
Material Master Data		Material Cluster
Material Master Data Alu. Staaf - 20m	Harmonized Material	Material Cluster
Material Master Data Alu. Staaf - 20m Aluminium Rod, 20m	Harmonized Material Aluminum Rod [20m]	Aluminum Rod

Get global and local material visibility without the complexity

In today's business, it's becoming more difficult for large enterprises with 10k+ (or even millions of) materials to find cost savings opportunities. Having complex material data spread throughout various ERPs, makes Master Data Management solutions or in-house projects very expensive and resource-heavy. By adding Sievo's fully AI-powered Material Harmonization to your Spend Analytics, you will know the exact amount of what your organization is buying on global and local level – and find the best price.

All your material



Enable a single source of material truth. Have all material data from each of your ERPs in one place. Get full transparency to the quantity and pricing of your materials.



Get the best material data quality. Build trust with stakeholders by making informed decisions based on accurate and reliable material data.

data



cleansed and harmonized



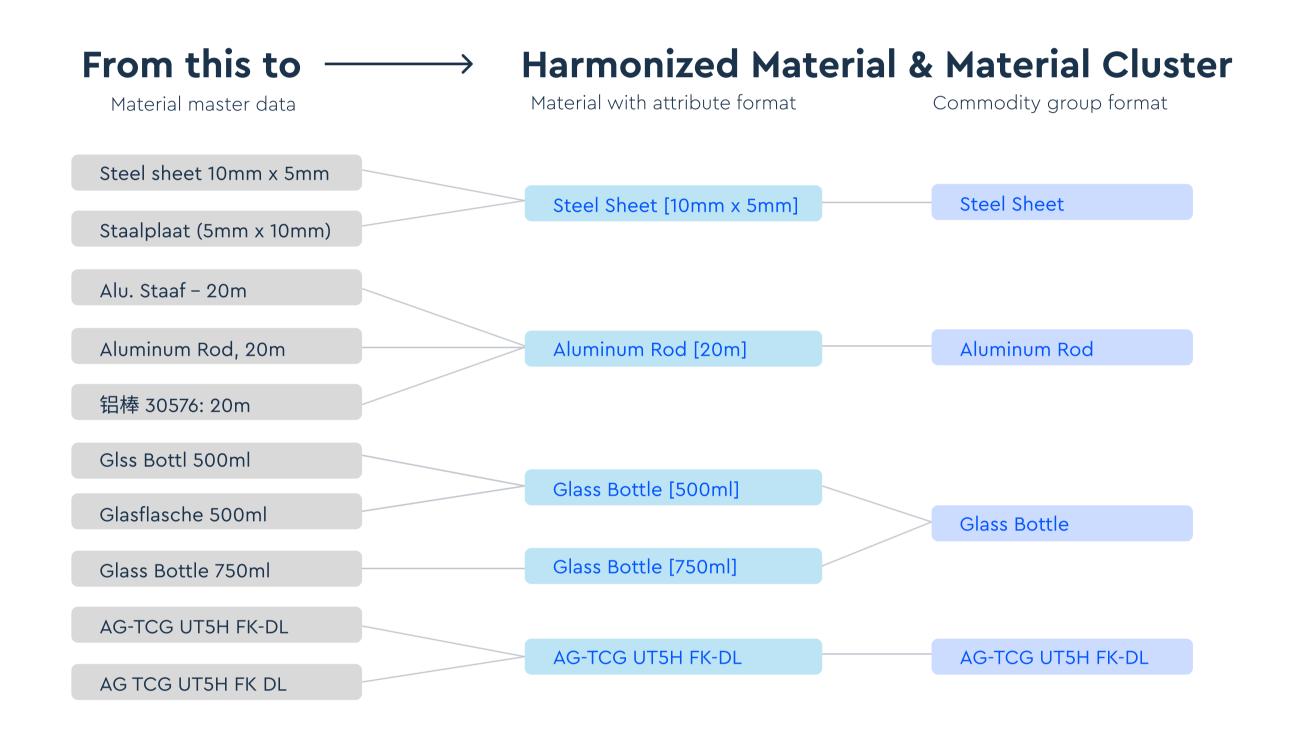
De-duplicate 6–23% of your materials. Besides exactly matching descriptions, reveal additional duplicated materials that are sourced from different suppliers.

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Get the highest spend classification accuracy. See all your materials classified to the right categories at the most granular level feasible, and master the tail spend with ease.

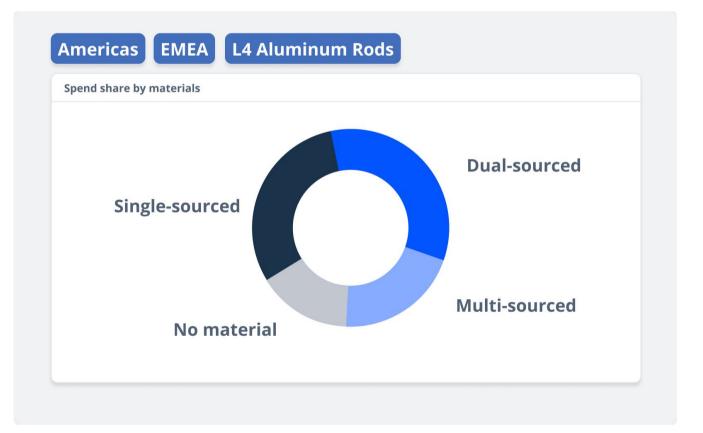
Unlock savings opportunities hidden in your material data

Gain insights by using two new cleansed and harmonized formats while keeping the ability to see material master data in Sievo for audits.



Holistic category overview

Have all your Material Clusters classified to your custom taxonomy, and gain visibility to **single-**, **dual-**, **and multi-sourced materials within each category**. See which suppliers your business units are sourcing from and benchmark to find the most suitable supplier.





Accurate material intelligence

Follow and compare accurately **how your material prices have developed over time** with Harmonized Materials. Switch to the supplier that is the most affordable or renegotiate better terms with the more expensive suppliers.

The benefits of Material Harmonization are clear: it reduces the complexity, helps master tail spend, and identify the lowest cost to the product group or item.

Services Sourcing Director from a Global Industrial Manufacturing Company

Material Harmonization is available as an add-on to your Spend Analytics solution*

Automated extractions

Monthly data extractions ensure up-to-date decisions. Have your materials automatically extracted from all your ERPs regardless of its quality, complexity, or location.

No more manual work

Replace resources spent in cleansing, harmonizing, and classifying material data from different sources with focus on high-impact actions.

Comprehensive insights

All harmonized materials flow through whole Sievo Spend Analytics and self-service, enabling you to look at accurate material data in the right format.

* Additional costs apply



Procurement excellence for large enterprises

Trusted by globally recognized brands, recognized as a technology leader by top analysts 20+ years of procurement experience

Near-perfect Customer satisfaction score (9.7 out of 10)

> Customers stay 10+ years with Sievo