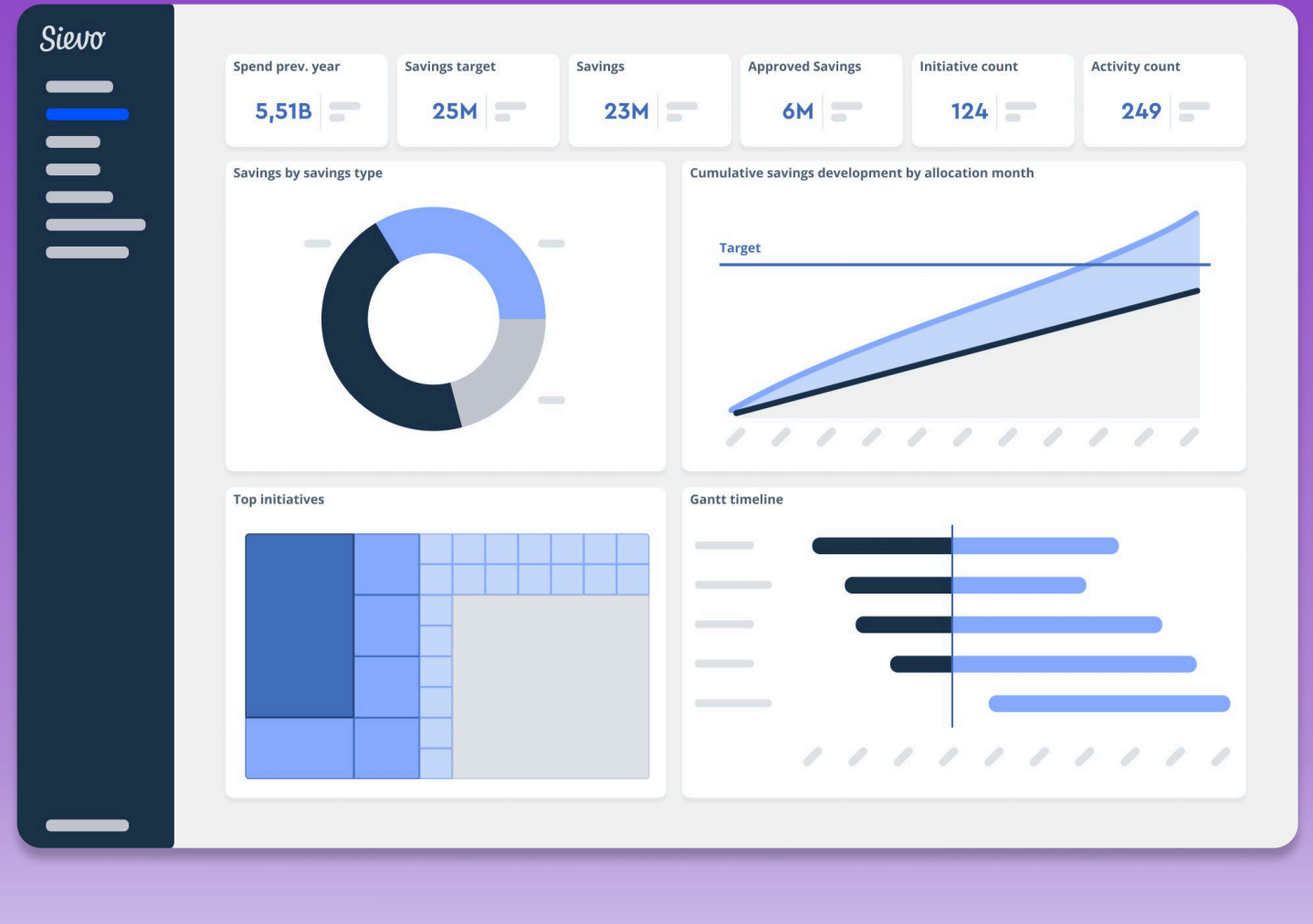




Initiative Management

Drive savings efficiently to improve bottom-line impact

Gain complete visibility and control over your savings pipeline, while managing the entire initiative lifecycle from idea, to execution and reporting.



Your in-house solution hinders your savings and procurement impact

Spreadsheets, non-specialized project management tools and other in-house setups obstruct effective collaboration and procurement impact.

Struggles with version control

Unable to measure bottom-line impact

Poor communication

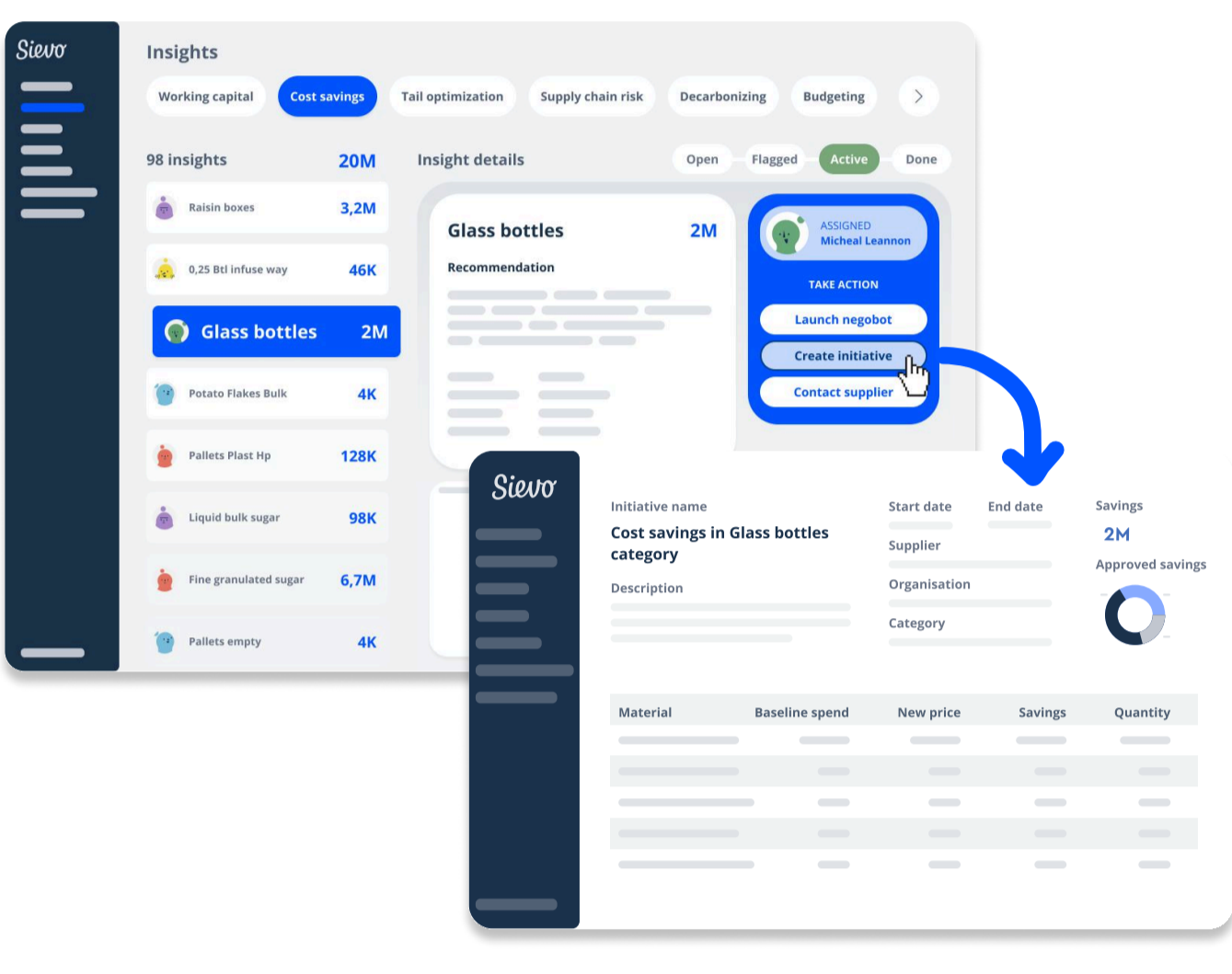
Endless alignment meetings

50%+ faster savings delivery with Sievo

Achieve millions in savings and procurement efficiencies, without burdening IT or other company resources.

Maximize your savings and procurement impact with reliable data

Procurement impact is only good as the data it is based on. Regardless of the quality or complexity of your data, Sievo delivers **reliable insights and recommendations**, which you can **streamline into initiatives**. With a 360° view of your spend, categories and suppliers, maximize the value and impact of your **savings and non-financial initiatives**. Connect spend data with savings initiatives to **estimate potential** and **measure achieved savings accurately**, and ensure consistent, precise savings calculations across the organization.

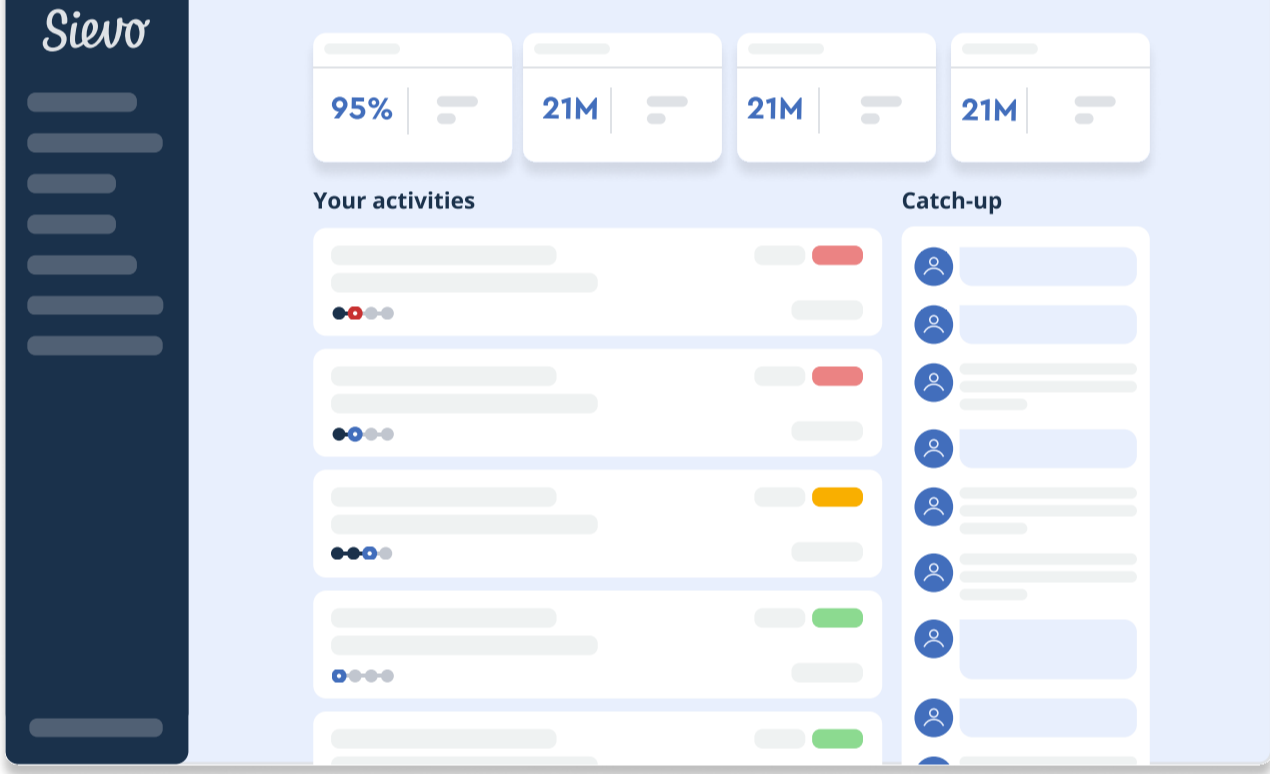
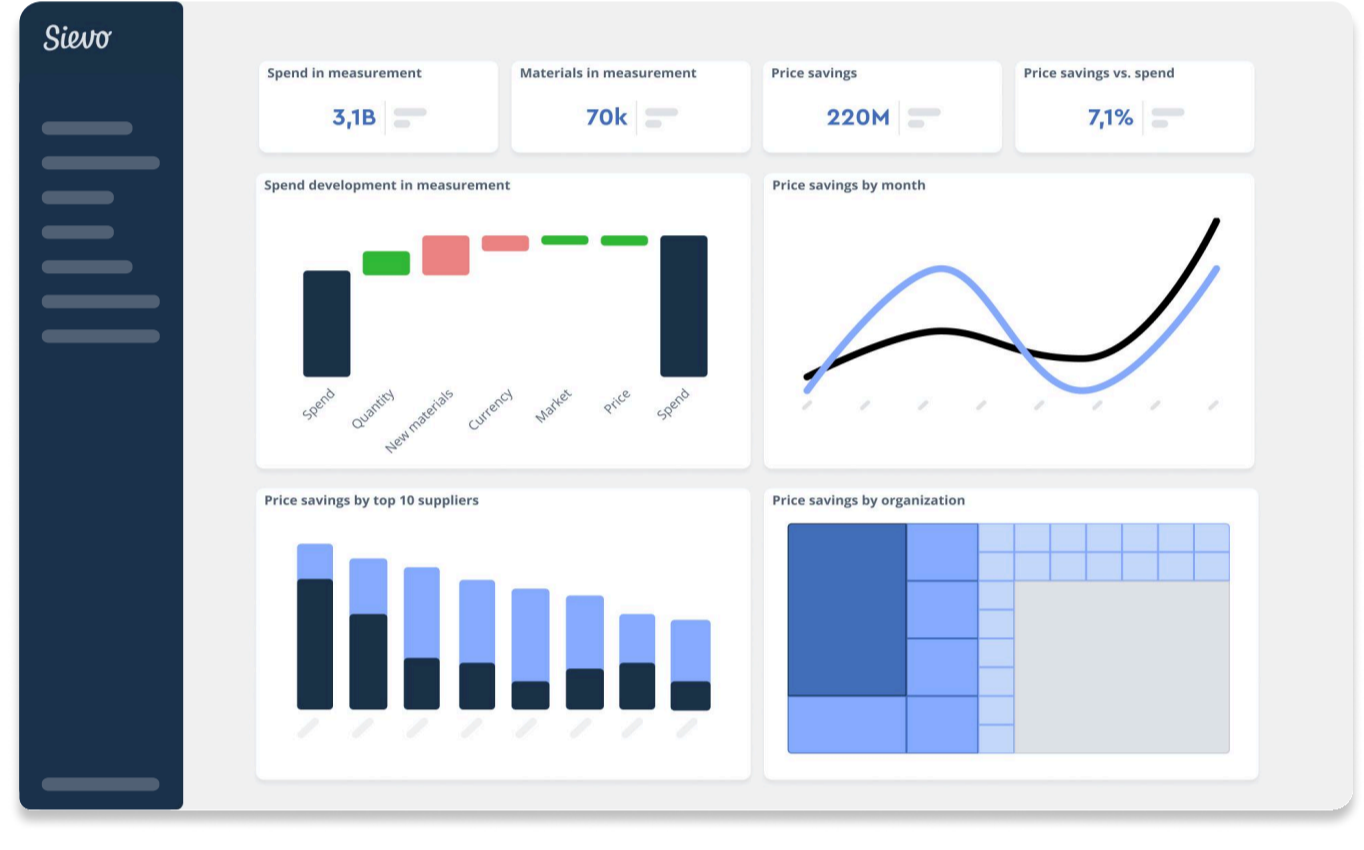


Enhance the efficiency and impact of your procurement initiatives

Maximize savings by **uncovering high-value opportunities** and overlooked areas like tail spend and supply chain emissions. Eliminate time-consuming manual analysis with AI-driven Insights that highlight the right priorities. **Convert opportunities into actionable initiatives with a single click** to streamline your financial and non-financial goal management. Keep stakeholders aligned, **break down silos**, and **drive strategic innovation**—positioning yourself as a key catalyst for change.

Understand bottom-line impact and tailor strategies that align to your business objectives

Optimize your strategies while ensuring **alignment with financial goals**. With Sievo, automatically **track savings against baselines**, distinguishing controllable from non-controllable factors for a clear view of your procurement performance. Gain **full visibility and control over the savings pipeline** by managing initiatives from identification to realization and reporting.



Maximize the impact of your initiatives while saving on internal resources

Attain **high ROI** with a solution that delivers millions in savings and procurement efficiencies, without requiring IT or other resources in continuous use. Assure **high user adoption**, to justify your investment with an **easy to use solution**, supported with self-service and **guided learning center** including certifications. Optimize your procurement, with **guidance from procurement analytics professionals** with industry experience of over 20 years.

Time to value within days

Begin streamlining your initiatives swiftly with an **initial setup completed in days** and be fully **onboarded within just a few weeks**, all without the need for extensive implementation projects.

Act on procurement opportunities, accelerate savings and ensure alignment with complete financial visibility

Savings and sustainability performance tracking process

01

Initiatives creation

- Discover high-value opportunities
- Start an initiative with a single click directly from an Insight
- Define the savings types and formulas
- Set savings targets and estimated savings from initiatives

Procurement

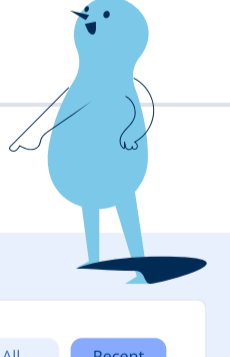


02

Progress follow up & collaboration

- Manage initiatives status
- Personalised to-do lists
- Actionable flags on delays
- Logs of recent activity
- Mass adjustment capabilities
- Automated approval workflows

Procurement



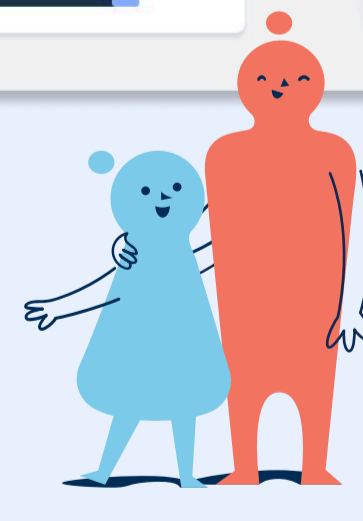
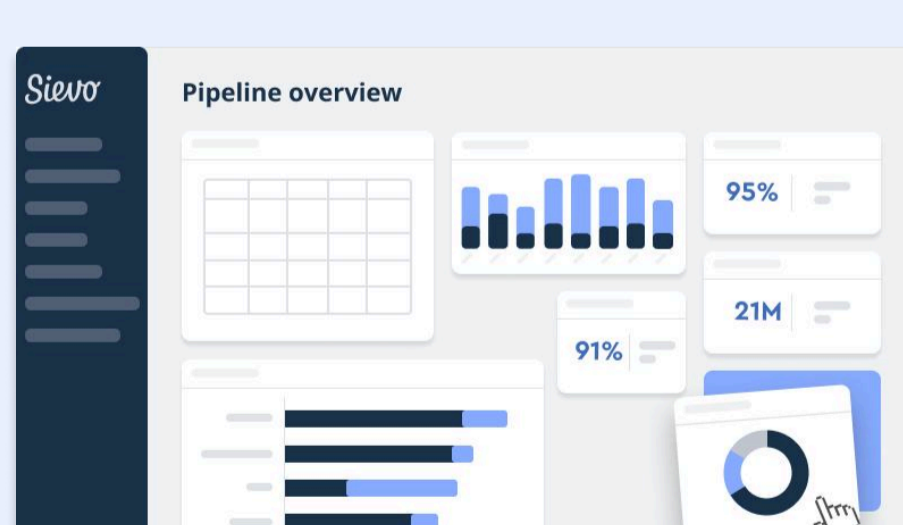
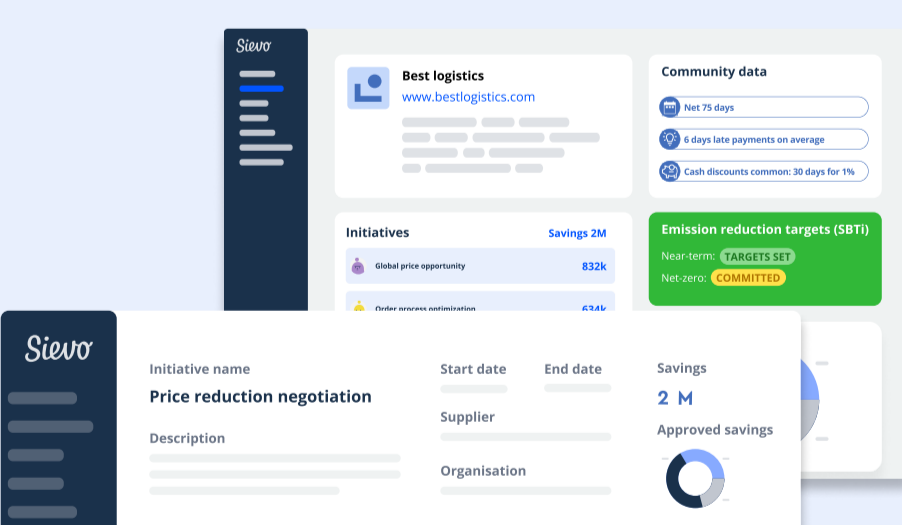
03

Reporting, analytics & insights

- Real-time reporting on portfolio and initiative level
- Gantt charts
- Self-service reports
- Progress towards set targets
- Assess the true procurement performance by isolating controllable and non-controllable factors

Procurement

Finance



Loved by our customers

“ Each year since we took Sievo savings tooling into use, we have been able to **exceed the savings targets** we set for ourselves at the beginning of the year. I personally attribute a lot of this achievement to the Sievo initiative enabling us to drive savings into realization.

Procurement Director at a large Manufacturing company

“ Sievo productivity tracking has brought higher **thoroughness and credibility** on the savings delivery of the initiatives.

Head of Indirect Procurement at a large Health & Beauty Company



Procurement excellence for large enterprises

Trusted by globally recognized brands, awarded as a technology leader by top analysts.

Near-perfect Customer satisfaction score (9.7 out of 10)

20+ years of procurement experience

Customers stay 10+ years with Sievo

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