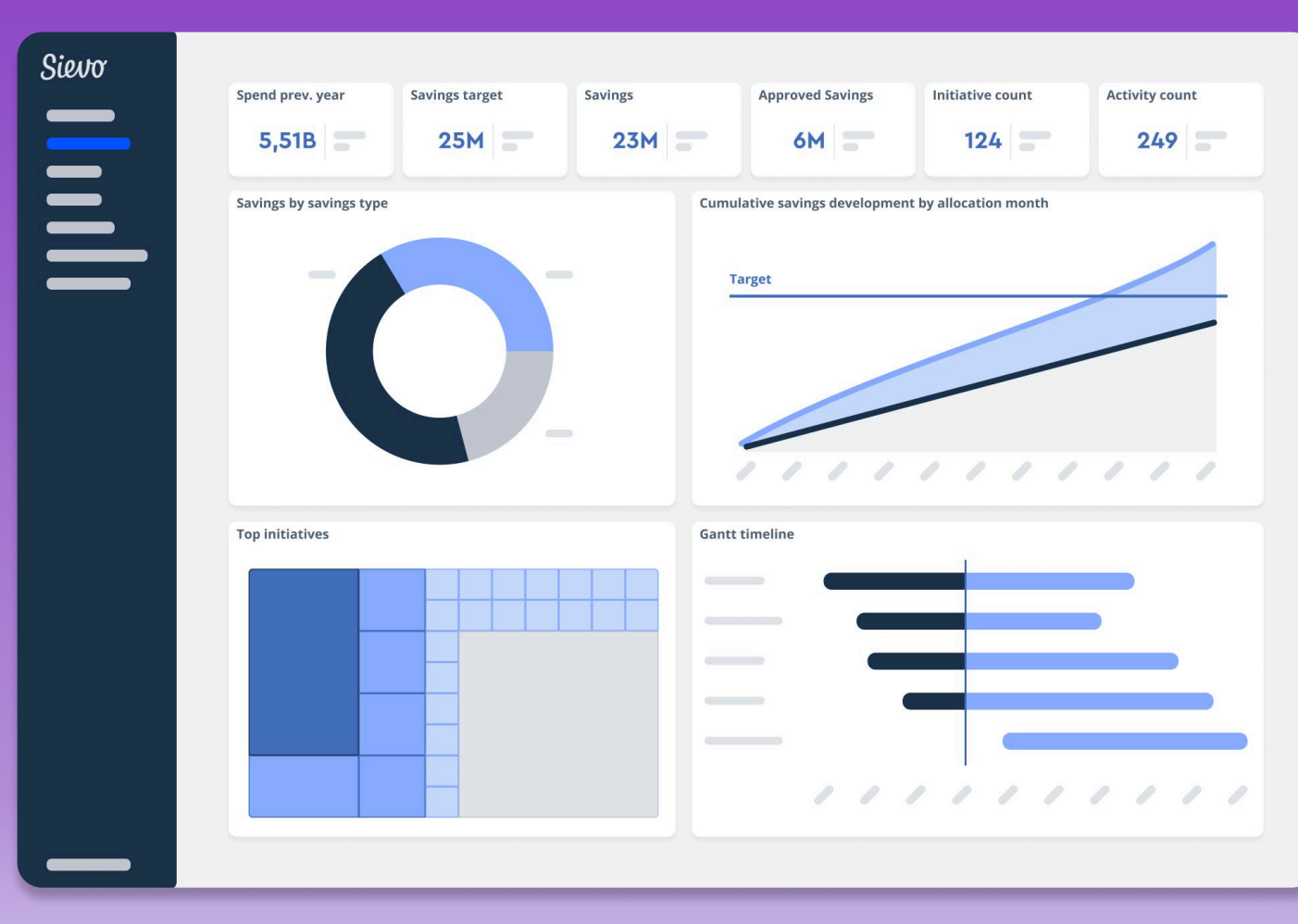




Initiative Management

## Drive savings efficiently to improve bottom-line impact

Gain complete visibility and control over your savings pipeline, while managing the entire initiative lifecycle from idea, to execution and reporting.



### Your in-house solution hinders your savings and procurement impact

Spreadsheets, non-specialized project management tools and other in-house setups obstruct effective collaboration and procurement impact.



Struggles with version control



Unable to measure bottom-line impact



Poor communication



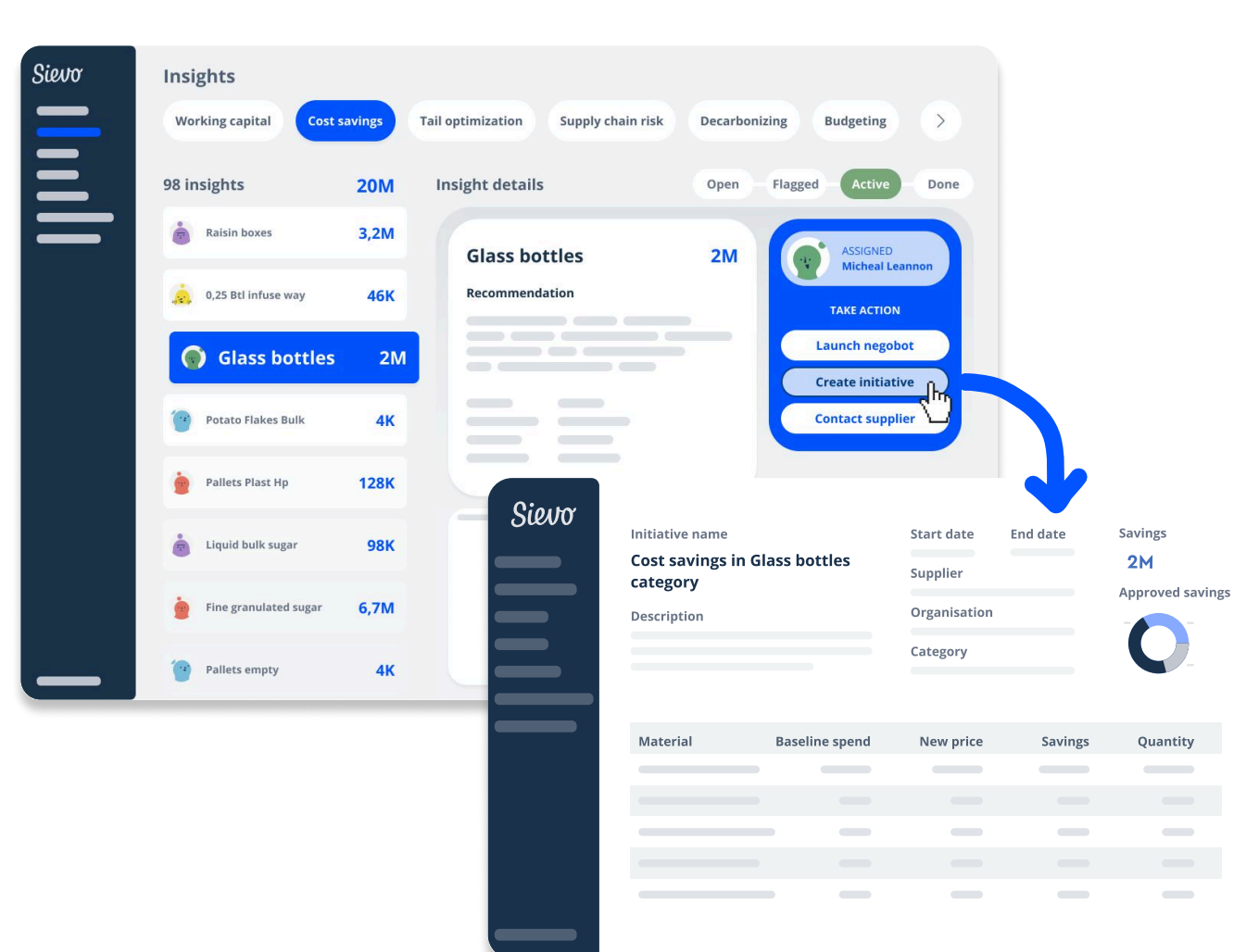
Endless alignment meetings

### 50%+ faster savings delivery with Sievo

Achieve millions in savings and procurement efficiencies, without burdening IT or other company resources.

### Maximize your savings and procurement impact with reliable data

Procurement impact is only good as the data it is based on. With Sievo, **streamline the high-value opportunities and recommendations** from your spend data into initiatives with a **single click**. Connect spend data with savings initiatives to **estimate** potential, **measure** achieved savings accurately, and ensure consistent, **precise savings calculations** across the organization.

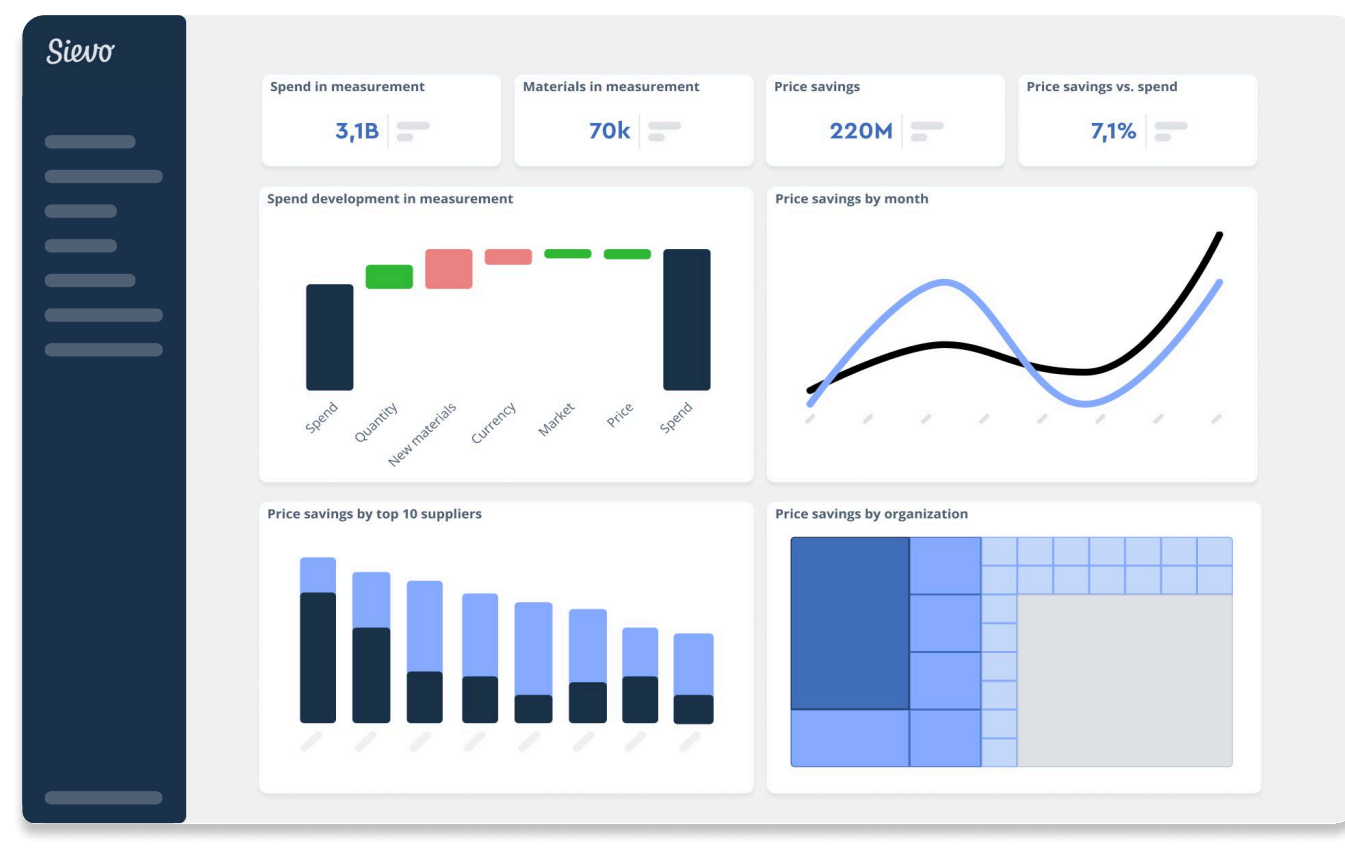


### Enhance the efficiency and impact of your procurement initiatives

Eliminate time-consuming manual analysis with AI-driven Insights that highlight the right priorities to maximize your **savings and non-financial goal management**. Drive accountability with a harmonized solution, where it is easy to **track progress and understand** how saving estimates have evolved during execution. Keep stakeholders aligned, **break down silos, and drive strategic innovation**—positioning yourself as a key catalyst for change.

### Understand bottom-line impact and tailor strategies that align to your business objectives

Optimize your strategies while ensuring **alignment with financial goals**. With Sievo, automatically **track savings against baselines**, distinguishing controllable from non-controllable factors for a clear view of your procurement performance. Gain **full visibility and control over the savings pipeline** by managing initiatives from identification to realization and reporting.



### Maximize the impact of your initiatives while saving on internal resources

Attain **high ROI** with a solution that delivers millions in savings and procurement efficiencies, without requiring IT or other resources in continuous use. Assure **high user adoption**, to justify your investment with an **easy to use solution**, supported with self-service and **guided learning center** including certifications.

### Time to value within days

Begin streamlining your initiatives swiftly with an **initial setup completed in days** and be fully **onboarded within just a few weeks**, all without the need for extensive implementation projects.

### Act on procurement opportunities, accelerate savings and ensure alignment with complete financial visibility

#### Savings and sustainability performance tracking process

01

##### Initiatives creation

- Discover high-value opportunities
- Start an initiative with a single click directly from an insight
- Define the savings types and formulas
- Set savings targets and estimated savings from initiatives

Procurement

02

##### Progress follow up & collaboration

- Manage initiatives status
- Personalised to-do lists
- Actionable flags on delays
- Logs of recent activity
- Mass adjustment capabilities
- Automated approval workflows

Procurement

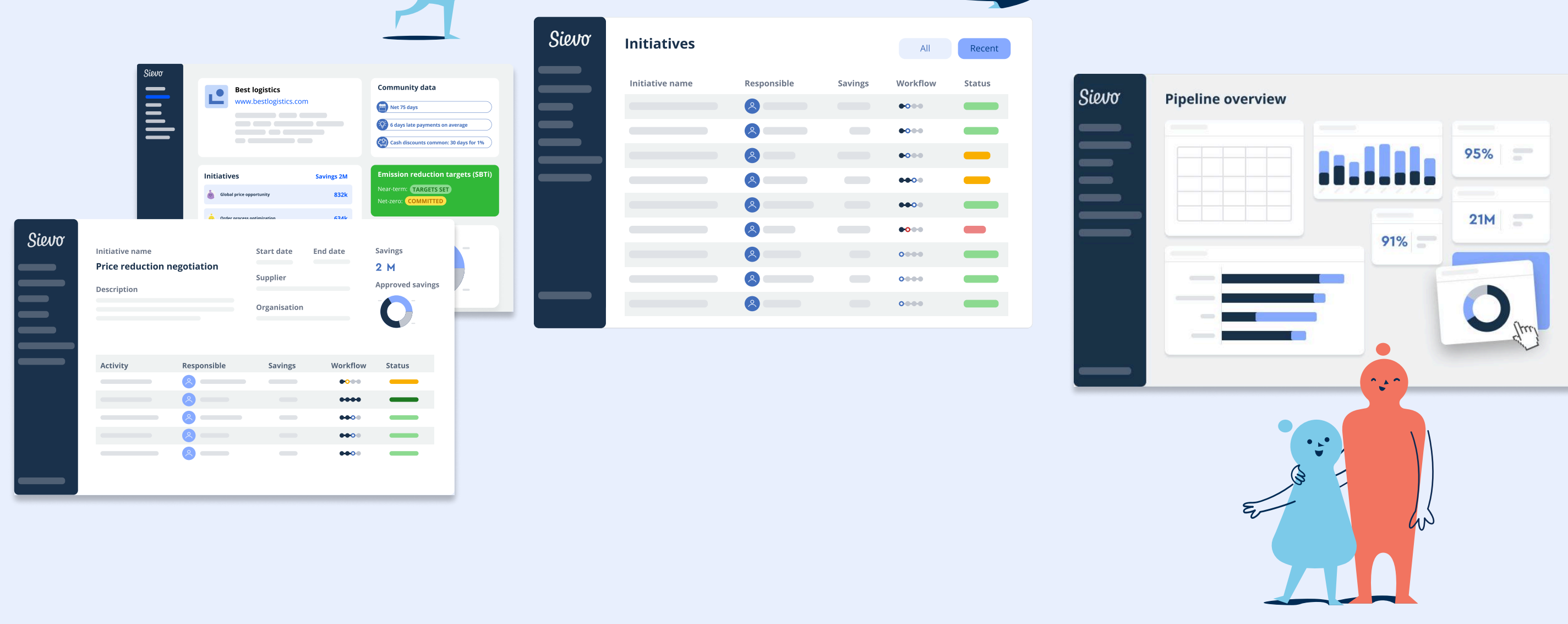
03

##### Reporting, analytics & insights

- Real-time reporting on portfolio and initiative level
- Gantt charts
- Self-service reports
- Progress towards set targets
- Assess the true procurement performance by isolating controllable and non-controllable factors

Procurement

Finance



### Loved by our customers

“

Each year since we took Sievo savings tooling into use, we have been able to **exceed the savings targets** we set for ourselves at the beginning of the year. I personally attribute a lot of this achievement to the Sievo solution enabling us to drive savings initiatives into realization.

Procurement Director at a large Manufacturing company

“

Sievo productivity tracking has brought higher **thoroughness and credibility** on the savings delivery of the initiatives.

Head of Indirect Procurement at a large Health & Beauty Company



## Procurement excellence for large enterprises

Interested in how to integrate Initiative Management to your Sievo subscription? Book a demo with your Key Account Manager today!

BOOK DEMO